HYBRID SOLUTION COMPARISONS

	TRADITIONAL LIFE LTC HYBRID	SUPER CHARGED LIFE LTC	ANNUITY LTC	TRADITIONAL LTC
EXISTING ANNUITY			\checkmark	
EXISTING LIFE	\checkmark	\checkmark	\checkmark	
HAVE LUMP SUM FOR SHORT/SINGLE PREMIUM	\checkmark	\checkmark	\checkmark	
NEED/WANT ANNUAL PREMIUMS	$\overline{}$			—
MAY HAVE HEALTH ISSUES			\checkmark	
SPOUSES SHARED CARE	\checkmark		\checkmark	√
JOINT COVERAGE— 1 OWNS ANNUITY			\checkmark	
JOINT COVERAGE— 1 OWNS LIFE			\checkmark	
INFLATION		$\overline{}$		—
GUARANTEED PREMIUM		✓	\checkmark	



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(we recommend low-load permanent life insurance and annuities when possible)

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